

Harris Lacey and Swain

CHARTERED ACCOUNTANTS



HOW HARRIS LACEY AND SWAIN TRANSFORMED PAYROLL FOR LATUS HEALTH

'The team are a true extension of our team. Their advice and support has been invaluable over the years!'

LATUS



Latus Health company directors; Sam Latus, Jack Latus & Will Latus

Will Latus, Finance Director of an occupational health brand called Latus Health, has been a client of Harris Lacey and Swain for an entire decade. His accountant Richard Tucker has been instrumental to their success by providing ongoing accounting, bookkeeping, and payroll support.

Will was first introduced to Harris Lacey and Swain through his father who is a long-time client with his own building and property business.

Will describes Harris Lacey and Swain as responsive, efficient, and friendly - three qualities he values in an accountant.

Will says: "Ever since I joined my brothers at Latus Health, Harris Lacey and Swain have assisted the business growth by managing our bookkeeping, accounts, and helping to streamline our weekly and monthly payroll processes.

"Anything we've thrown their way over the years (and there has been a lot), Richard and his team have been able to deal with.

"Upon the unlikely occasion he didn't have an answer for us, he found somebody else to fill in the gaps".



Latus Health finance director; Will Latus

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WILL'S CHALLENGES

Accounting

Will has always felt confident that the business's accounting was in safe hands with Harris Lacey and Swain.

He says: "Our business needs are completely different to what they were 10 years ago.

"We used to work off basic spreadsheets and the only task we spoke about was our year-end accounts. But now that our business has grown and we use both bank staff and contracted employees, our processes have become a little more complex and we talk to Richard most days".

Bookkeeping

Harris Lacey and Swain have also been pivotal to streamlining Will's bookkeeping. He says: "There was a time I'd keep a spreadsheet as our only record.

"There's too much to backdate at the end of the year if we forget to note things down or can't find the time to.

"Latus Health couldn't have grown so rapidly without bookkeeping help...we wouldn't have been able to keep up".

The last 2-3 years especially have seen rapid growth for Latus Health. Will says: "Harris Lacey and Swain have tackled challenges with us, but they've never made us feel like we are a challenging client. "I'm constantly knocking on their office door and asking things of them...and they deliver".

Payroll

One of Will's main challenges as Finance Director was having to run both weekly payroll (for bank staff) and monthly payroll (for contracted employees). Running the two payroll processes in tandem and having to handle individual documents was a huge administrative task that took up hours of his week, especially as there is no room to deviate from an existing payroll schedule.



HOW HARRIS LACEY AND SWAIN HELPED WILL

Will said: “The introduction of Cloud Based Accounting allowed the business’s growth to be managed in a way that previous methods would not have coped with.

“It allows for real time reporting, a much more efficient bookkeeping process and enables the business to track its debtors and creditors with greater accuracy – notably improving cash flow.”

Harris Lacey and Swain also helped Will with his payroll set-up, which uses Sage. It was the ideal solution to help streamline Latus Health’s weekly and monthly payroll processes.

Will says: “Cloud-based payroll certainly has its benefits... including the way it gives employers and employees some independence if they part ways.

“Each employee has a login, so if they want to retrieve old payslips and other tax information, they can do so without our input.

“It means employees have constant access to their PAYE details (which is their legal right anyway), but also employers aren’t having to do admin for previous employees which effectively has no gain”.

Will describes the ease of being able to access payslips via an online portal, rather than handling `hundreds of PDFs and potentially sending the wrong payslip to the wrong employee`.

Curious about QuickBooks? Download our e-guide, [The A-Z of QuickBooks](#).

**The A-Z
of Quickbooks**
How QuickBooks can help your business





A SAMPLE OF WILL'S RESULTS

Will tells us that most businesses he knows have a chartered accountant manage their payroll, so it `just made sense` to have a professional control his own. It wasn't a question of if Latus Health's payroll would run externally, but a matter of which accountant had the pleasure. While Harris Lacey and Swain have always managed Latus Health's payroll (along with the rest of their accounting), cloud-based payroll service is relatively new.

Will says: "Outsourcing my payroll tasks has saved me time, for sure.

"Things like RTI submissions, calculating deductions, year-end P60s... P45s for previous employees.

WILL'S FUTURE PLANS WITH HARRIS LACEY AND SWAIN

Will explains: "The majority of services Harris Lacey and Swain offers, we already use! This has come from trusting that Richard has our best interests at heart and that he would only suggest services we need or could benefit from.

"I'm sure if Richard recommends upgrading and using additional services, I will consider using them". Will parts with: "Harris Lacey and Swain are a true extension of our team. Their advice and support has been invaluable over the years!"

HARRIS LACEY AND SWAIN CHARTERED ACCOUNTANTS

Established in 1870, Harris Lacey and Swain are a Hull-based accountancy firm with clients all over the UK. Founded on communication, trust and quality, we have traditional values, but with a contemporary outlook on accounting. With nearly 150 years of experience, our dedicated and friendly team get to know you and your business personally to support your business development, growth and success.

Offering a highly perceptive and knowledgeable service, our team of experienced accountants endeavour to provide financial support that is tailored and personalised to suit the needs and requirements of all of our clients. We provide a vast range of financial, consultancy and specialist sector services, both personal and business, from everyday accounting and taxation advice to full-scale financial planning and business development.

Whilst honesty, integrity and traditional values remain at the heart of the firm, we are always evolving our practice with progressive methods to deliver a “refreshingly different” approach to accounting. Utilising the latest online technology and Cloud platforms, we will help you decide on the system that is most suited to your business to give you the most flexible and easily accessible accounting structure possible.

With strong, long-standing relationships with clients spanning as long as four-generations, Harris Lacey and Swain is a name you can trust to deliver quality financial advice and support.

Talk to us today, about accounting for tomorrow

If you have any queries about the services we offer or would like to know how we can help you and your business, please do not hesitate to contact us.



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